

Message Text

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ORIGIN PM-05

INFO OCT-01 AF-10 ISO-00 CIAE-00 DODE-00 H-01 INR-10
L-03 NSAE-00 NSC-05 PA-01 SP-02 SS-15 USIA-06
ACDA-12 OMB-01 AID-05 IGA-02 EB-08 TRSE-00 MCE-00
/087 R

DRAFTED BY PM/SAS:COCECIL:RG
APPROVED BY PM/SAS:HMCELROY
AF/W:TWMSMITH (SUBS)
ACDA:RDUTER (SUBS)
DOD/DSAA:HFISH
DESIRED DISTRIBUTION
PM/MC

-----110605 220324Z /63

R 212236Z FEB 78
FM SECSTATE WASHDC
TO AMEMBASSY NIAMEY

C O N F I D E N T I A L STATE 044693

E.O. 11652: GDS

TAGS: MASS, NG

SUBJECT: REQUEST FOR C-130S

REF: (A) NIAMEY 640 (B) 77 STATE 207984
(C) 77 STATE 252478

1. NIGER IS ELIGIBLE FOR FMS. HOWEVER, WE SEE NO
PROSPECT THAT NIGER COULD OBTAIN FMS CREDIT FINANCING FOR
A C-130 PURCHASE. HOWEVER, DEPARTMENT WOULD LIKELY
APPROVE CASH SALE OF TWO C-130 AIRCRAFT TO GON. SUCH A
SALE COULD RUN IN THE NEIGHBORHOOD OF \$19-20 MILLION,
DEPENDING ON SPARE PARTS, TRAINING, AND SUPPORT REQUIRED.
SALE COULD BE CONSUMMATED EITHER THROUGH COMMERCIAL OR
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FMS (GOVERNMENT-TO-GOVERNMENT) CHANNELS. SINCE C-130
AIRCRAFT ARE CONSIDERED "MAJOR DEFENSE EQUIPMENT", LAW
PROVIDES THAT AN FMS SALE EXCEEDING \$7 MILLION MUST BE
NOTIFIED TO THE CONGRESS FOR A 30-DAY REVIEW PERIOD
(PRECEDED BY AN ADVANCE, INFORMAL NOTIFICATION PERIOD OF
20 DAYS). SHOULD BOTH HOUSES ADOPT RESOLUTIONS OPPOSING
THE SALE (A PROSPECT WE DEEM UNLIKELY IN THIS CASE), SALE

CANNOT PROCEED. IN CASE OF STRAIGHT COMMERCIAL SALE, LAW PROVIDES THAT CONGRESS MUST BE NOTIFIED 30 DAYS PRIOR TO ISSUANCE OF EXPORT LICENSE, BUT THERE IS NO CONGRESSIONAL VETO.

2. IF GON WISHES TO PURSUE PURCHASE OF C-130S THROUGH COMMERCIAL CHANNELS, RECOMMEND GON INSTRUCT ITS EMBASSY IN WASHINGTON TO MAKE ITS INTEREST KNOWN TO LOCKHEED, WHICH MAINTAINS WASHINGTON OFFICE. IF GON WISHES TO PURCHASE VIA FMS CHANNELS, NEXT STEP WOULD BE TO REQUEST PRICE AND AVAILABILITY (P AND A) DATA, PREPARATION OF WHICH NORMALLY TAKES 60 DAYS FOLLOWING DEPARTMENT APPROVAL. IN ACCORDANCE WITH REFS B AND C, REQUEST FOR P AND A DATA MUST INCLUDE EMBASSY ASSESSMENT OF POTENTIAL SALE, WITH ANSWERS TO AS MANY QUESTIONS IN PARA 5E, REF B AS POSSIBLE. IT WOULD BE HELPFUL TO INCLUDE SECDEF AND CSAF AS INFO ADDRESSEES ON SUCH A REQUEST.

3. IF AFTER STUDYING P AND A DATA GON WISHES TO HAVE FORMAL FMS PROPOSAL (CALLED LOA, OR LETTER OF OFFER AND ACCEPTANCE) NEXT STEP IS TO ASK STATE DEPARTMENT TO AUTHORIZE DEFENSE TO PREPARE LOA. DUE TO CURRENT ARMS SALES CEILING (WHICH APPLIES TO FMS BUT NOT TO COMMERCIAL SALES) IT IS UNLIKELY THAT AN LOA COULD BE OFFERED FOR SIGNATURE PRIOR TO FY 1979.

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4. PM/SAS POUCHING ADDITIONAL BACKGROUND INFO TO POST. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FINANCE, MILITARY AIRCRAFT, MILITARY SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 21 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: GS
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Expiration:
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From: STATE
Handling Restrictions: n/a
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ISecure: 1
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Litigation Codes:
Litigation History:
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Original Classification: CONFIDENTIAL
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Original Previous Classification: n/a
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Review Markings:
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